



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

Multiple Award Schedule

FSC Group: Professional Services

FSC Class: R408

Contract number: 47QRAA25D003C

Contract period: January 2, 2025 – January 1, 2030

Alvarez & Marsal Federal, LLC

655 15th Street NW, Suite 600

Washington, DC 20005-5733

Email: federal@alvarezandmarsal.com

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Contract Administrator: Robert Jasinski

Phone: 202-350-6237

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Business Size: Other than Small

For more information on ordering, go to the following website: <https://www.gsa.gov/schedules>

Price list current as of Modification #xx-xxxx effective 1/2/2025 (Contract Award 1/2/2025)

*This is the MOST RECENTLY awarded Contractor Initiated Modification and does NOT include any Mass Modifications

Prices Shown Herein are Net (discount deducted)

Firm Description

Leadership | Action | Results

Alvarez & Marsal (A&M) was founded by Tony Alvarez II and Bryan Marsal to provide operationally-focused advice and hands-on support geared toward organizations facing mission-critical operational and financial hurdles—situations demanding leadership, action, clarity, objectivity, and results. For over 40 years, A&M has been a **leading global consulting firm**, assisting organizations in addressing complex business issues, enhancing operating performance, and maximizing stakeholder value. A&M brings a global cross-industry perspective with 10,000+ employees across 138 industries, serving 65% of the Fortune 100, 49% of the Global Fortune 500, 47% of the FTSE 100, 220+ private equity firms, 50+ public sector organizations. A&M has addressed \$30B in spend across 100 companies and achieved \$4B in savings, for an average savings realized of 13%. As the preeminent, global leader in **turnarounds, transactions, and transformation**, A&M leads clients out of the most challenging and consequential times in history, becoming the resource when a mission is too important to fail.

A&M Federal integrates mission and domain expertise to drive tangible enhancements across public sectors, bringing best-in-class commercial practices to the realities of the government operating environments. We deliver integrated teams with practitioners who were previously senior government leaders or corporate operators with top-tier consultants, enabling us to propose solutions that are practical and implementable. Our customizable solutions **enhance the efficiency of constituent services, accelerate defense and security capabilities, and transform public sector healthcare** through innovation and digital strategies. We understand the unique mission and operational challenges that agencies face today and into the future and drive strategic improvements that are both effective and sustainable, so agencies are well-positioned to meet the evolving demands.

Just as A&M has consistently been called upon to tackle some of the world's most complex financial and operational challenges under immense pressure, A&M Federal is ready to partner with your department and agency to drive your mission forward in the 21st century.

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541690	541690RC	Technical Consulting Services
54151S	54151SRC	Information Technology Professional Services
541110	541110RC	Professional Legal Services
OLM	OLMSTLOC OLMRC	Order-Level Materials (OLM's)

See Page 5-8 for descriptions and awarded prices.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment discounts, or any other concession affecting price. Contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **See Page 5.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, the Contractor shall insert "Not applicable" for this item. **See Pages 6-8.**

2. Maximum order:

SINs	Maximum Order
541611	\$1,000,000
541690	\$1,000,000
54151S	\$500,000
541110	\$1,000,000
OLM	\$250,000

3. Minimum order: **\$100.**

4. Geographic coverage (delivery area). **Worldwide.**

5. Point(s) of production (city, county, and State or foreign country).

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6. Discount from list prices or statement of net price.

Government Net Prices (discounts already deducted).

7. Quantity discounts. **None.**

8. Prompt payment terms. **Net 30 days.**

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). **Not Applicable.**

10a. Time of delivery.

Contact Contractor, Delivery of Services to Be Determined at the Task Order level.

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list.

Contact Contractor, Delivery of Services to Be Determined at the Task Order level.

10c. Overnight and 2-day delivery.

Services - Not Applicable - Contact Contractor, Delivery of Services to Be Determined at the Task Order level.

10d. Urgent Requirements.

Ordering Agencies can request accelerated delivery for urgent requirements. Contact Contractor, Delivery of Services to Be Determined at the Task Order level.

11. F.O.B. point(s). **Destination.**

12a. Ordering address(es).

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12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

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14. Warranty provision. **Standard Commercial Warranty Terms & Conditions.**

15. Export packing charges, if applicable. **Not Applicable.**

16. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable.**

17. Terms and conditions of installation (if applicable). **Not Applicable.**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable.**

18b. Terms and conditions for any other services (if applicable). **Not Applicable.**

19. List of service and distribution points (if applicable). **Not Applicable.**

20. List of participating dealers (if applicable). **Not Applicable.**

21. Preventive maintenance (if applicable). **Not Applicable.**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

Not Applicable.

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contractor's website or other location). ICT accessibility standards can be found at <https://www.section508.gov/>.

Not Applicable.

23. Unique Entity Identifier (UEI) number. **M3S7QKFTB3W5.**

24. Notification regarding registration in System for Award Management (SAM) database.

Contractor registered and active in SAM.

GSA Hourly Rates – Inclusive of the Industrial Funding Fee (IFF)							
SIN	Labor Category	Site	Year 1 1/2/2025 - 1/1/2026	Year 2 1/2/2026 - 1/1/2027	Year 3 1/2/2027 - 1/1/2028	Year 4 1/2/2028 - 1/1/2029	Year 5 1/2/2029 - 1/1/2030
541611 541690 541110	Executive Project Leader / Senior Partner	Contractor & Customer	\$855.00	\$885.78	\$917.67	\$950.71	\$984.94
541611 541690 541110	Partner / Principal	Contractor & Customer	\$783.75	\$811.96	\$841.19	\$871.48	\$902.85
541611 541690 541110	Project Leader	Contractor & Customer	\$687.22	\$711.96	\$737.59	\$764.14	\$791.65
541611 541690 541110	Engagement Director II	Contractor & Customer	\$558.60	\$578.71	\$599.55	\$621.13	\$643.49
541611 541690 541110	Management Consultant III	Contractor & Customer	\$418.01	\$433.06	\$448.64	\$464.80	\$481.53
541611 541690 541110	Project Associate II	Contractor & Customer	\$431.20	\$446.73	\$462.81	\$479.48	\$496.74
541611 541690 541110	Project Associate I	Contractor & Customer	\$367.50	\$380.73	\$394.43	\$408.62	\$423.34

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions

Applicable to all SINs: 541611, 541690, & 541110

Labor Category: Executive Project Leader / Senior Partner

Minimum Years of Experience: 15 years

Minimum Education: Bachelor's

Education Substitution: A High School Diploma and four years of additional experience equals a Bachelor's Degree and an Associate's Degree with two years of additional experience equals a Bachelor's Degree. A Master's Degree may be substituted for two years of required experience with a Bachelor's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree or six years with a Bachelor's Degree.

Functional Responsibilities:

The Senior Partner is a Subject Matter Expert (SME) that provides deep insights and strategic guidance, aligning project objectives with broader organizational goals. The Senior Partner oversees large-scale initiatives and brings extensive experience in the public sector to guide project direction and ensure impactful outcomes. This role involves managing the firm's relationship with key government clients, acting as a primary point of contact and the firm's representative in high-level negotiations and discussions. Responsible for programmatic oversight, this position ensures the successful execution of significant projects, leveraging a wealth of public sector knowledge to drive strategic decisions and deliver results that meet the complex needs of government clients.

Labor Category: Partner / Principal

Minimum Years of Experience: 12 years

Minimum Education: Master's

Education Substitution: A Bachelor's Degree and two years of additional experience equals a Master's Degree and an Associate's Degree with four years of additional experience equals a Master's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree.

Functional Responsibilities:

Partner overseeing large-scale initiatives, bringing extensive consulting experience to guide project direction and ensure impactful outcomes. This role involves managing the firm's relationship with key government clients, acting as a primary point of contact and the firm's representative in high-level negotiations and discussions. Responsible for programmatic oversight, this position ensures the successful execution of significant projects, leveraging a wealth of public sector knowledge to drive strategic decisions and deliver results that meet the complex needs of government clients.

Labor Category: Project Leader

Minimum Years of Experience: 10 years

Minimum Education: Master's

Education Substitution: A Bachelor's Degree and two years of additional experience equals a Master's Degree and an Associate's Degree with four years of additional experience equals a Master's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree.

Functional Responsibilities:

The Project Leader has a focus on managing significant transformation projects and promoting collaboration across cross-functional teams. With a strong background in understanding the government sector, this role involves applying subject matter expertise to project leadership. The Project Leader is adept at leading focused problem-solving sessions and guiding solution development with project teams and government stakeholders, ensuring all aspects of the project align with defined requirements. Responsible for overseeing project governance, ensuring adherence to best practices and quality standards. The position demands a nuanced understanding of detailed government domains or skill sets, enabling the Project Leader to provide informed subject matter expertise and insights to drive effective, strategy-aligned outcomes in transformation initiatives.

Labor Category: Engagement Director II

Minimum Years of Experience: 8 years

Minimum Education: Master's

Education Substitution: A Bachelor's Degree and two years of additional experience equals a Master's Degree and an Associate's Degree with four years of additional experience equals a Master's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree.

Functional Responsibilities:

The Engagement Director II is an experienced strategist specializing in the development and implementation of high-level strategic frameworks. The Engagement Director II may work on more complex projects than the Engagement Director I. Brings a wealth of experience in crafting and executing sophisticated strategies to navigate complex challenges in various organizations, including multi-tiered Government agencies. Focused on aligning diverse initiatives with overarching organizational goals, this role is pivotal in steering teams towards achieving key strategic objectives. Leads a cadre of consultants, providing strategic oversight and operational guidance to ensure the successful realization of performance outcomes and the effective execution of sector-spanning projects, with a particular emphasis on strategy-driven, technology-focused initiatives in government contexts.

Labor Category: Management Consultant III

Minimum Years of Experience: 5 years

Minimum Education: Bachelor's

Education Substitution: A High School Diploma and four years of additional experience equals a Bachelor's Degree and an Associate's Degree with two years of additional experience equals a Bachelor's Degree. A Master's Degree may be substituted for two years of required experience with a Bachelor's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree or six years with a Bachelor's Degree.

Functional Responsibilities:

The Management Consultant III is a highly experienced consultant specializing in evaluating and enhancing strategic maturity, adept at navigating the complexities of strategy implementation across various domains. The Management Consultant III is able to work on multiple, complex projects simultaneously. Responsible for assessing current strategies, recommending scenarios for specialized teams, and implementing processes to elevate overall strategic maturity. Leads creative problem-solving within workstreams, incorporating advanced quantitative and qualitative analysis, strategic modeling, process improvement, and project management.

Labor Category: Project Associate II

Minimum Years of Experience: 5 years

Minimum Education: Bachelor's

Education Substitution: A High School Diploma and four years of additional experience equals a Bachelor's Degree and an Associate's Degree with two years of additional experience equals a Bachelor's Degree. A Master's Degree may be substituted for two years of required experience with a Bachelor's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree or six years with a Bachelor's Degree.

Functional Responsibilities:

The Project Associate II is an experienced associate possessing expertise in management and technical disciplines for public sector challenges. Experienced in implementing solutions for complex issues faced by government organizations. Demonstrates a history of working with senior government officials to tackle intricate management and operational issues. Leads in executing tasks, offering advanced analysis, strategic problem-solving, and project management. Applies previous consulting, professional, and educational experiences to facilitate meetings and guide teams, focusing on delivering impactful solutions and process improvements in the public sector.

Labor Category: Project Associate I

Minimum Years of Experience: 4 years

Minimum Education: Bachelor's

Education Substitution: A High School Diploma and four years of additional experience equals a Bachelor's Degree and an Associate's Degree with two years of additional experience equals a Bachelor's Degree. A Master's

Degree may be substituted for two years of required experience with a Bachelor's Degree. A Doctorate Degree may be substituted for four years of required experience with a Master's Degree or six years with a Bachelor's Degree.

Functional Responsibilities:

The Project Associate I is an associate possessing expertise in management and technical disciplines for public sector challenges. Skilled in addressing complex issues within government organizations. Demonstrates a history of working with senior government officials to tackle intricate management and operational issues. Plays an active role in project execution, providing advanced analysis, strategic problem-solving, and effective project management. Applies previous consulting, professional, and educational experiences to facilitate meetings, focusing on delivering impactful solutions and process improvements in the public sector.